

Legislation Text

File #: 2592, **Version:** 1

CC MEETING: April 19, 2016

DATE: April 12, 2016

TO: Leonard Martin, City Manager

FROM: Scott Whitaker, Parks & Recreation Director

Consider A **Resolution Authorizing The City Manager To Negotiate And Execute An Agreement With BDM Tennis, LLC For Tennis Services At Oak Creek Tennis Center.**

BACKGROUND:

Oak Creek Tennis Center is a twelve-court facility that serves as the main venue for public tennis in Carrollton. We also have 16 tennis courts in other parks throughout the city. The current contract for management of Oak Creek Tennis Center will expire at the end of April.

Staff recently sent out an RFP for management of OCTC and the satellite tennis courts. Two proposals were received - one from BDM Tennis, LLC, the current contractor, and the second from Lifetime Tennis, which manages the municipal tennis facility in McKinney. A team was formed of Parks and Recreation staff, the current president of Carrollton Tennis Association (CTA), and an active member of the adult tennis leagues in Carrollton. This committee reviewed both proposals, talked with the local tennis community, and did additional research on the two proposals and companies.

Both parties submitted a proposal to pay the city a monthly rental fee. This is consistent with the contract that is expiring and both proposals were to increase the amount paid to the city from the current contract.

After careful and thorough consideration, the committee unanimously recommends the City enter into a contract with BDM Tennis, LLC. This contract would be for five years. This evaluation was based on experience of the company, operating plan, financial plan (rent payment), and professional qualifications. BDM Tennis, LLC has been the contractor for the past six years. Staff and the committee received multiple avenues of feedback in support of BDM Tennis, LLC from current players, leagues, and CTA members.

FINANCIAL IMPLICATIONS:

BDM Tennis, LLC will pay the City a monthly payment of \$4,000 to operate the facility at Oak Creek Tennis Center as well as a percentage of revenue after a certain revenue goal is reached.

STAFF RECOMMENDATION/ACTION DESIRED:

Staff recommends the City Council authorize the City Manager to enter into an agreement with BDM Tennis,

LLC to provide Professional Tennis Services.

ATTACHMENT: Resolution